





# 3rd I San Francisco First South Asian Film Festival November 1 & 2, 2003 Sponsorship Opportunities

#### Who are we?

- A national, non-profit network dedicated to building an audience for South Asian independent cinema.
- Based out of San Francisco with chapters in New York, Washington DC, Los Angeles, Seattle, and Chicago.
- We are poised for national and international growth.
- Each chapter operates individually while sharing resources for monthly screenings, film festivals, and other film events.
- We represent filmmakers from India, Bangladesh, Sri Lanka, Pakistan, Nepal, Bhutan, The Maldives, Tibet, and the South Asian Diaspora.

## Why a South Asian Film Festival?

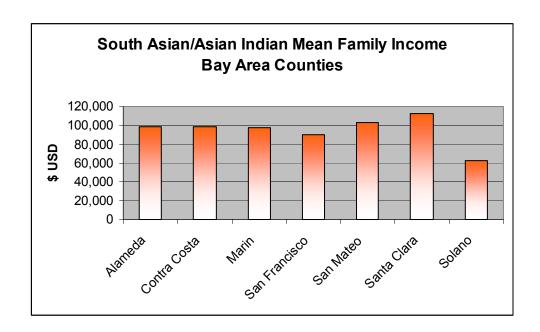
- The successes of box-office hits such as *Bend it like Beckham* and *Monsoon Wedding* show that audiences are hungry for South Asian films.
- For the past 3 years 3<sup>rd</sup> I has been presenting a monthly showcase of new films from around the Diaspora.
- Each sold-out screening draws 150-1000 people.





## The South Asian/Asian Indian Market

- South Asians are the US's 3<sup>rd</sup> largest Asian group growing from 800K in 1990 to **1.7mm** in 2000.
- More than **58%** hold Bachelor or higher degrees, the highest percentage among all Asian-American ethnic groups.
- National mean family income of \$59,777, the highest of any Asian group in America
- Average per capita income is more than 25% higher than the national average and second only to Japanese Americans among all ethnic groups
- South Asians have ventured into almost every profession, with greater numbers as doctors, engineers, entrepreneurs and financial analysts.



Data: 2000 US Census



### Why Sponsor?

- **3/4** of the 3<sup>rd</sup> I audience is South Asian/Asian Indian
- A unique opportunity to spend your diversity marketing dollars
- Increase brand loyalty
- Generate **awareness** and high **visibility** (over **50,000** email addresses from distribution lists of 3<sup>rd</sup> I and its partners)
- Enhance or change company image
- Reach a **targeted**, young, professional consumer base
- National online exposure in key US cities with 3<sup>rd</sup> I chapters
- Stimulate sales and trial usage of products or services
- Entertain clients, prospects, and employees
- Demonstrate corporate responsibility
- Support the arts and the community on local and national levels
- Help elevate the profile of South Asian cinema
- Be affiliated with a **highly-reputable**, national non-profit organization

# Previous Sponsors of Asian Film Festivals (SF and national):

- Citibank
- Nokia
- SONY
- Wells Fargo
- Landmark Theaters
- Kodak
- Skyy Vodka
- State Farm Insurance
- Time Warner Cable
- Prudential Financial
- Anheuser-Busch
- Pepsi Bottling
- American Airlines
- Nordstrom Department Stores





Landmarked in the 1970's

## **Quick Festival Facts**

#### • What?

San Francisco's 1st South Asian Film Festival 8 film programs in 2 days Will be an annual event

#### • When?

November 1 & 2, 2003

#### Where?

The Historic Castro Theatre, San Francisco www.thecastrotheatre.com

Roxie Cinema, San Francisco http://www.roxie.com/

#### Who?

More than 4000 attendees, plus filmmakers, actors, and industry quests

# More info? Sponsorship@thirdi.org www.thirdi.org



## **Sponsorship Highlights**

- Premiere Sponsor \$5000
   Sponsor for All Programs.
   6 complimentary Festival Passes with one accompanying guest per pass (access to all programs)
  - Sponsor logo featured on 35mm slides at Castro Theater before all feature films
  - Marketing materials in the Castro and Roxie Theatres throughout Festival
  - Sponsor acknowledgment in all festival press releases and marketing outreach
  - Sponsor Logo prominently featured under PREMIERE SPONSOR in the festival catalog (circulation 5000)
  - Sponsor Logo w/link prominently featured website homepage of festival and under PREMIERE SPONSOR on festival sponsor page
  - Invitation to private events.
  - Verbal acknowledgement at ALL screenings
- Grand Sponsor \$2500
   Sponsor of Showcase Screening (highlight screening of the day)
   4 complimentary Festival Passes with one accompanying guest per pass (access to all programs)
  - Sponsor logo featured on 35mm slides at Castro Theater at Showcase Screening and another screening of choice at the Castro
  - o Marketing materials at Showcase Screening
  - Sponsor Logo prominently featured under GRAND SPONSOR in the festival catalog (circulation 5000)
  - Sponsor Logo w/link prominently featured on website homepage of festival and under GRAND SPONSOR on festival sponsor page



- Sponsor acknowledgement on all festival press releases and marketing outreach
- Verbal acknowledgement at the screening
- Major Sponsor \$1000
   Exclusive Sponsor of one film.
   3 complimentary Festival Passes with one accompanying guest per pass (access to all programs)
  - Sponsor logo featured on 35mm slides at Castro Theater at sponsored screening
  - Marketing materials at selected screening
  - Sponsor logo featured under MAJOR SPONSOR in the Festival Catalog (circulation 5000)
  - Sponsor logo w/link featured under MAJOR SPONSOR on the festival website sponsor page
  - Verbal acknowledgement at the screening
- Friend Sponsor \$750
   Exclusive Sponsor of one film.
   2 complimentary Festival Passes with one accompanying guest per pass (access to all programs)
  - Sponsor logo featured on 35mm slides at Castro Theater at one selected screening
  - Written acknowledgement FRIEND in the festival catalog (circulation 5000)
  - Written acknowledgement FRIEND on the festival website sponsor page

We look forward to hearing from you.

Please contact <a href="mailto:sponsorship@thirdi.org">sponsorship@thirdi.org</a>